



Guidance through the Mergers & Acquisition Maze

Leigh Martin, MD of Integrated
Ordering Systems:

“Blue Sky provided invaluable support during the MBO process and now supports our business with a wealth of experience, knowledge and wisdom.”

David Wilkes, MD of MBO
Occam Systems Ltd:

“It’s easy to think that because you know the business you don’t need advice. In reality you’re dealing with professional advisors acting for the investor as well as those acting for the seller - your personal needs and those of the business can be pulled in both directions.

Having Blue Sky on hand to guide me, provide independent advice and review the mass of documents you have to sign was an immense help.”

Contact Us

Head Office

2nd Floor
Baskerville House
Centenary Square
Birmingham B1 2ND

Bromsgrove Office

Suite 6
Basepoint Business Centre
Bromsgrove Technology Park
Isidore Road
Bromsgrove B60 3ET

Dudley Office

Castlemill
Burnt Tree
Dudley DY4 7UF

Tel: 0845 2583 759

www.blueskycf.com

History tells us that it is often the early phase of recovery from recession that is most fragile, early indications show a clear increase in M&A activity across the market next year. Private Equity firms and larger businesses alike have funds to invest. Acquisition activity, particularly potential MBO deals, is expected to materially increase throughout the year.

Merger or acquisition transactions are likely to be a relatively infrequent transaction even in the life of a prolific entrepreneur. It follows that the key to unlock a successful transaction is the selection of experienced professional advisors.

From the stage of identifying and researching potential M&A targets through the process of negotiating the best deal and advising on the many complex legal documents, it is important to work with an advisor who has navigated the maze many times before.

M&A transactions often afford a company (or group) an opportunity to review and optimise their structure from a tax, dividend or loss relief perspective. However, this opportunity is a one-off and in most cases you will only get one chance to make sure that the most is made of the opportunity.

Merging with another company or making a corporate acquisition does not mean that you must get lost in the maze. Our friendly, professional and experienced advisors will guide you through the process, make sure that you optimise the opportunity and help you to manage the project.

No deal is too difficult, too large or too small.

Contact Miranda@blueskycf.com to arrange a free consultation and to find out how we can guide and support you, alternatively visit our website on www.blueskycf.com

